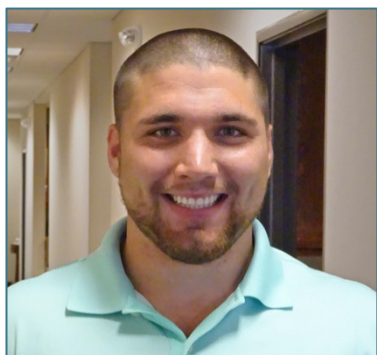




# Bumper-to-Bumper



## Welcome New Franchisee



PLEASE WELCOME ANDREW FRITZ, Bumper Man Inc.'s newest franchisee operating in NW Pittsburg. A native of Pennsylvania, Andrew has a background in HVACR (Heating Ventilation Air Conditioning and Refrigeration). He recently relocated from Eerie to Pittsburg.

He learned of the franchise opportunity through his father, an acquaintance of Justen Grey's father.

*"This new opportunity is a great fit for me. I've always been good at mechanical things and working with my hands. Now I'm self-employed and get to work harder and see more benefits—while having some flexibility. I love the interaction with managers and enjoy seeing the finished product. I'm blown away with excitement!"*

Show Andrew some Bumper Man brotherly love and welcome him to the team: Give him a call at 814-673-7535! 🐻

## New Franchisees for 2015

2015 WAS ANOTHER GREAT YEAR of growth for Bumper Man Inc.. We welcomed six new franchise owners: three having purchased existing territories and three opening up new markets. Thank you to those who referred them! 🐻



**Jonny Emery**  
Tallahassee, FL



**Jacob Tannehill**  
W Orlando, FL



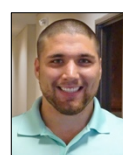
**Doug Franzen**  
Orlando, FL



**Albert Gomez**  
Hollywood, CA



**Josh DiCesare**  
NE Boston, MA



**Andrew Fritz**  
NW Pittsburg, PA

## 2016 Calendars

WE STILL HAVE a few 2016 Desktop and Pocket Calendars remaining. Contact Danny to order.



## Merry Christmas!



Wishing all of our franchisees and their families a blessed and joyful Christmas and holiday season.

From the staff of Bumper Man Inc.

## AutoNation Insurance

Earlier this week you received an email regarding insurance requirements for AutoNation. Revisions have been made to the information. Please see the attached letter and sample insurance certificate.

The deadline for submitting your insurance is January 6th. Contact Cindy for more information. Thank you.

## W-9 Information

**W-9 Reminder** — In January, you will receive a W-9 form, along with a list of your 2015 commission checks.

Please complete the form and return to Lynn Wiseman ASAP.

## ~VERSE OF THE MONTH~

*"But you, Bethlehem Ephrathah, though you are small among the clans of Judah, out of you will come for me one who will be ruler over Israel, whose origins are from of old, from ancient times." — Micah 5:2*



## Christmas and Holiday Cards

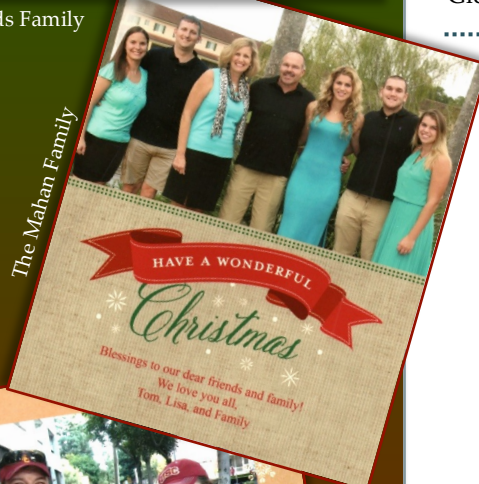
Below is the first round of Christmas and Holiday cards we've received at the office. More coming in January!



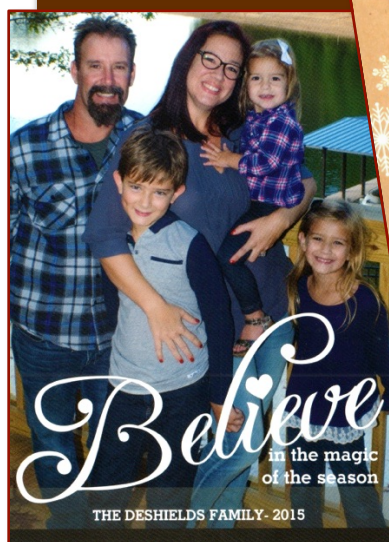
The DeShields Family  
(Rick)



The Hurst Family



The Mahan Family



The DeShields Family (Rob)



The Gohlke Family



The Romeo Family

## Wedding Bells!

CONGRATULATIONS to Mark and Deborah Romeo. They said their vows on November 13<sup>th</sup> in Eureka Springs, AR. Best wishes to the bride and groom!



## Happy Birthday!

### December

Justen Gray	12/06
M.J. Rahn	12/12
Jeff Wirth	12/15
Brandon Webb	12/20
Raymond Henry	12/28
Todd Arnold	12/29
Glen Jackson	12/29

### January

Steve DiCesare	01/01
Kenny Carver	01/08
Art Smith	01/09
Merlyn Shaffer	01/16
Michael Devall	01/31

## Top 25 Gross Sales October 2015

1	\$42,819
2	\$41,173
3	\$36,135
4	\$33,405
5	\$32,043
6	\$32,035
7	\$31,319
8	\$30,735
9	\$30,060
10	\$27,480
11	\$26,992
12	\$25,426
13	\$23,265
14	\$22,607
15	\$22,020
16	\$21,250
17	\$20,715
18	\$20,601
19	\$19,640
20	\$19,293
21	\$18,455
22	\$17,515
23	\$16,970
24	\$16,965
25	\$16,006

## Top 25 Gross Sales November 2015

1	\$40,153
2	\$32,923
3	\$32,823
4	\$30,523
5	\$30,518
6	\$25,730
7	\$25,520
8	\$24,540
9	\$23,088
10	\$22,197
11	\$21,989
12	\$21,115
13	\$20,362
14	\$19,498
15	\$19,220
16	\$19,040
17	\$18,417
18	\$18,255
19	\$16,940
20	\$16,811
21	\$16,069
22	\$15,713
23	\$15,340
24	\$15,135
25	\$15,029